

## Wire & Cable

**cerrowire**<sup>TM</sup>

THHN, NMB, Bare Copper  
\$ 1,000 MIN - 5000 lb PRE PAID  
[www.cerrowire.com](http://www.cerrowire.com)



Low Voltage Wire and Cable  
\$ 200MIN - 1000 lb PRE PAID  
[www.colemancable.com](http://www.colemancable.com)



Flex, Liq. Tight, Armored Cable  
\$ 200 MIN - PRE PAID 1000 lb flex / liq.  
3000 lb all cable products  
[www.afcweb.com](http://www.afcweb.com)



Aluminum Wire  
\$ 100 MIN - 2000 lb PRE PAID



XHHW, Medium Voltage Power Cable  
\$ 1000 MIN - 7500 lb PRE PAID  
[www.aetnawire.com](http://www.aetnawire.com)



# Manufacturer Line Card

## Conduit & Raceway



TUBE & CONDUIT  
EMT, RIGID, IMC  
\$ 100 MIN - 5 lifts / 10,000 lb PRE PAID  
[www.alliedtube.com](http://www.alliedtube.com)



The Fitting Choice  
Rigid, PVC Conduit Elbows & Fittings  
\$ 100 MIN - \$750 PRE PAID  
[www.kraloyfittings.com](http://www.kraloyfittings.com)



Metering, Encl., Strut, Fasteners, Cable tray  
\$ 100 MIN - \$ 1750 PRE PAID  
FASTENERS \$ 500 PRE PAID  
CABLE TRAY \$ 3000 PRE PAID  
[www.cooperline.com](http://www.cooperline.com)

## Transformers



Transformers and Rubber goods \*  
\* Las Vegas Only  
[www.cooperpower.com](http://www.cooperpower.com)

## Fittings & Connectors



Fittings, Connectors, Low Voltage Products  
\$ 100 MIN - \$1500 PRE PAID  
[www.aifittings.com](http://www.aifittings.com)



Electrical Lugs & Connectors  
\$ 150 MIN - \$1000 PRE PAID  
[www.ilsco.com](http://www.ilsco.com)



Fuses  
NO MIN - ALL PRE PAID  
[www.eaglecompanies.com/edison.html](http://www.eaglecompanies.com/edison.html)



Boxes & Fittings  
\$ 100 MIN - \$ 750 PRE PAID  
[www.crouse-hinds.com](http://www.crouse-hinds.com)

## Lighting & Tools



\$ NO MIN - \$1000 PRE PAID  
[www.rabweb.com](http://www.rabweb.com)



Ballasts  
\$ NO MIN - \$1000 PRE PAID  
[www.keystoneballast.com](http://www.keystoneballast.com)



Tools & Bending Equip.  
\$ 100 MIN - \$ 500 PRE PAID  
[www.gardnerbender.com](http://www.gardnerbender.com)

## Fire & Safety



Smoke & Heat Detectors  
\$ 250 MIN - \$ 1000 PRE PAID  
[www.kidde.com](http://www.kidde.com)



Smoke Detectors / Fire Extinguishers  
\$ 250 MIN - \$ 1000 PRE PAID  
[www.kidde.com](http://www.kidde.com)



Fire Stop Products  
\$ 150 MIN - \$ 750 PRE PAID  
[www.stifirestop.com](http://www.stifirestop.com)



Fire & Security Alarm Products  
\$ 100 MIN - \$ 750 PRE PAID  
[www.edwardssignaling.com](http://www.edwardssignaling.com)

Agents West

6 Hughes # 210 Irvine, CA. 92618

949-614-0300 (fax) 949-455-1095

# Inside Sales & Support Staff

## Product Managers / Inside Contacts

### Commodity Contacts

Burt Wiviott – Cerro, Aetna Wire, Allied, Bay Wire  
Email: [Bwiviott@agentswest.com](mailto:Bwiviott@agentswest.com)

Wade Childers – Cerro, Coleman, Aetna Wire, Allied, AFC, Bay Wire  
Email: [Wchilders@agentswest.com](mailto:Wchilders@agentswest.com)

Brad Paquette – Cerro, Aetna Wire, Coleman, Allied, AFC, Bay Wire  
Email: [BradP@agentswest.com](mailto:BradP@agentswest.com)

Parker Deamer – Cerro, Aetna Wire, Coleman, Allied, AFC, Bay Wire  
Email: [Pdeamer@agentswest.com](mailto:Pdeamer@agentswest.com)

Mike England – AFC  
Email: [Menland@agentswest.com](mailto:Menland@agentswest.com)

### Product Managers

Michael Houston – B-Line Cable Tray, Cooper Power Transformers  
Email : [Mhouston@agentswest.com](mailto:Mhouston@agentswest.com)

Jason Lanni – IlSCO, STI, Firex, Gardner Bender  
Email : [Jlanni@agentswest.com](mailto:Jlanni@agentswest.com)

Mike England – AFC  
Email : [Menland@agentswest.com](mailto:Menland@agentswest.com)

Mark Campbell - Rab, Edwards, Keystone  
Email : [Mcampbell@agentswest.com](mailto:Mcampbell@agentswest.com)

Nathan Arellano – B-Line  
Email : [Nathan@agentswest.com](mailto:Nathan@agentswest.com)

Justin Flournoy – Arlington, Crouse-Hinds  
Email: [JFlournoy@agentswest.com](mailto:JFlournoy@agentswest.com)

Robbie Rathburn – Edison, B-Line  
Email: [robbie@agentswest.com](mailto:robbie@agentswest.com)

## Sales Support Staff

Hank Marino – General Manager  
Email : [Hmarino@agentswest.com](mailto:Hmarino@agentswest.com)

Cameron Collins – Sales Manager  
Email: [Cameroncollins@agentswest.com](mailto:Cameroncollins@agentswest.com)

Linda Chute – Order Entry Supervisor  
Email : [Lchute@agentswest.com](mailto:Lchute@agentswest.com)

Raylene Foster – Expediting, Order Entry, Returns  
Email : [Rfoster@agentswest.com](mailto:Rfoster@agentswest.com)

Monica Garcia – Receptionist  
Email : [Mgarcia@agentswest.com](mailto:Mgarcia@agentswest.com)

## Contractor / End User Specialist

Lonnie Elms  
Email: [lonnie@agentswest.com](mailto:lonnie@agentswest.com)

## Marketing Manager

Cherie Childers  
Email: [cchilders@agentswest.com](mailto:cchilders@agentswest.com)